



Jeff Crusham, Director National Business Development
HKA Elevator Consulting, Inc.

Experience:

2012 to Present – HKA Elevator Consulting, Inc.

2009 - 2012 – General Manager – Otis Elevator Co. – Las Vegas, NV

2005 - 2009 – Senior Product Manager, New Equipment – Otis Elevator Co. – Farmington, CT

2000 - 2005 – Regional General Manager – Otis Elevator Co. – Denver, CO

1997 - 2000 – General Manager – Otis Elevator Co. – Denver, CO

1994 - 1997 – Regional Sales Manager – Otis Elevator Co. – Tulsa, OK

1991 - 1994 – General Manager – Otis Elevator Co. – Kansas City, MO

1988 - 1991 – Branch Manager – Otis Elevator Co. – Des Moines, IA

1985 - 1988 – New Equipment Sales and Project Manager – Otis Elevator Co. – St. Louis, MO

1981 - 1984 – Service Account Representative – Otis Elevator Co. – St. Louis, MO

Education:

University of Cincinnati, BS Business Administration - 1981

St. Louis University, MBA Business Finance - 1986

References:

Jim Mason, Taylor Construction
Las Vegas, NV: 702-734-6871

Larry Hollingsworth, Trinity Commercial Properties
Tulsa, OK: 918-493-8199

Responsibilities:

Joined HKA in 2012 as Director National Business Development. Jeff has over 30 years experience in all aspects of the elevator industry. He has a broad range of experience with all types of equipment, service sales, repairs, modernizations, new equipment, project management and product development. Projects he has managed include office buildings, hospitals, hotels, university campuses, single hydraulic elevator buildings, mid-rise traction elevator buildings, high speed high rise elevator buildings and buildings with escalators.

Relevant Experience: (Oversaw Management of Maintenance)

Office Buildings

Republic Plaza, Denver (mod)
One Bell Center, St. Louis
Southwestern Bell Telephone, St. Louis
Ruan Center, Des Moines
Crown Center Complex, Kansas City

Hotels

Luxor Hotel, Las Vegas
Stratosphere, Las Vegas
Palazzo/Venetian Resort, Las Vegas
Mandalay Bay, Las Vegas
Tropicana Hotel, Las Vegas (mod)
Westin Hotel, Kansas City
Marriott Hotel, Des Moines

Universities

University of Arkansas, Fayetteville
Louisiana State University, Baton Rouge
University of Nevada Reno (mod)

Project Management

Metropolitan Square, St. Louis
Principal Financial, 801 Grand, Des Moines