



Tom Birks, Elevator Consultant
HKA Elevator Consulting, Inc.

Experience:

2011 to Present - Consultant - HKA Elevator Consulting, Inc.

2002 - 2011 – Independent Sales Agent – New Equipment Hydraulic Elevator Sales For Mitsubishi - San Diego, CA

1998 - 2000 – Consultant/ Area Manager – Lerch Bates & Associates – San Francisco, CA

1997 - 1998 – National Sales Manager – Amlift International – San Diego, CA

1996 - 1997 – Sales Representative/ Project Manager - Mitsubishi Electric & Electronics USA, Inc. – San Diego & Orange County, CA

1989 – 1996 – Sales Executive/ Branch Manager – Mitsubishi Electric & Electronics USA, Inc. Elevator & Escalator Division – San Francisco, CA

1988 – 1989 – Service Sales Representative – Otis Elevator Company – Santa Clara, CA

1984 – 1988 – Sales Representative – Elevator Control Service – Upper Marlboro, MD

1980 – 1984 – Sales Representative – Consolidated Elevator Co./ Westinghouse Independent Service Division – Washington, D.C.

Education:

University of Maryland, BS Business Administration - 1986

Affiliations:

Certified Elevator Inspector, ASME, Q.E.I. No. C-4835

Responsibilities:

Mr. Birks joined HKA in 2011 as a Consultant and has over 30 years of experience in all aspects of the elevator industry. He has a broad range of experience with all types of equipment, service sales, repairs, modernizations, new equipment, consulting and manufacturing. Projects he has managed include universities, hospitals, museums, government agencies, military facilities, airports, single hydraulic elevator buildings, mid-rise traction elevator buildings, high speed high rise elevator buildings and malls with escalators.

Relevant Experience:

Office Buildings

101 California, San Francisco
Hills Plaza, San Francisco
Rincon Center, San Francisco
One American Plaza, San Diego
Emerald Plaza, San Diego
Aventine Office Building, La Jolla
Symphony Towers, San Diego
501 W. Broadway, San Diego

Hotels

Hotel Nikko, San Francisco
Miyako Hotel, San Francisco
New York New York, Las Vegas
Hyatt Aventine, La Jolla

Universities

University of Maryland, College Park, MD
Georgetown University, Washington, D.C.
George Washington University, Washington, D.C.
University of California, Berkeley
University of San Diego
San Diego State University
University of San Diego

Specialty

San Francisco Center – Spiral Escalators
Norfolk Naval Ship Yard
White House
Smithsonian Museum
National Gallery of Art